

COMMERCIAL DEVELOPERS

FAIRFIELD COUNTY

Listed alphabetically.

Name Address Area code: 203, unless otherwise noted Website	Top local executive(s) Contact person Email address Year company established	Largest project under construction			Construction classification percentages					Services provided	
		Square footage	Locality	Project cost range (in millions)	hotel	industrial	office	retail	other		
The Ashforth Co. 707 Summer St., Fourth floor, Stamford 06901 359-8500 • ashforth.com	H. Darrell Harvey, co-CEO and Andrew B. Ashforth, co-CEO Kim DePra kdepra@ashforth.com 1896	38,000	White Plains, N.Y.	\$32 million						NA	Construction, property management and investments
Berkshire Industrial Corp. 2 Parklawn Drive, Bethel 06801 743-7201 • berkshirecorporatemark.com	WND info@berkshirecorporatemark.com 1969	WND	WND	WND	0	20	20	10		50, flex space	Full-design build, from land planning to construction management
Building and Land Technology 1 Elmcroft Road, Suite 500, Stamford 06902 846-1900 • bltooffice.com	Carl R. Kuehner III Ted Ferrarone info@bltooffice.com 1982	220,000	Stamford	NA			0	0		70, residential	Real estate development, investment, construction, management and ownership
Collins Enterprises LLC 1455 E. Putnam Ave., Second floor, Old Greenwich 06870 358-0004 • collins-llc.com	Arthur Collins and Dwight Collins Dwight Collins dcollins@collins-llc.com 1991	300,000	Connecticut and Virginia	\$50	0	0	0	0		20% medical and offices; 80% apartments	Full-service real estate company, acquisitions, development, assets and property management, financing and consulting
Empire State Realty Trust Metro Center, 1 Station Place, Stamford 06902 353-5200 • empirestaterealtytrust.com	Anthony E. Malkin, chairman, CEO and president 1987	NA	NA	NA			50	50			Leasing, marketing, construction, legal, accounting, asset and property management
F.D. Rich Co. 222 Summer St., Stamford 06901 359-2900 • fdrich.com	Thomas L. Rich Colleen Fraccola cfraccola@fdrich.com 1920	100,000	Norwalk	NA	100	0	0	0		0	Development, leasing, management, construction
Fischel Properties 501 Kings Highway East, Fairfield 06825 696-1000 • fischelproperties.com	Jonathan Eckman jeckman@fischelproperties.com 1970	130,000	Fairfield	NA		2	85	12		1, multifamily	Full-service commercial real estate development company, including new construction and rehab developments, real estate brokerage, property management and business consulting
Mack-Cali Realty Corp. * 210 Hudson St., Suite 400, Jersey City, N.J. 07311 732-590-1010 • mack-cali.com	Michael J. DeMarco Irene Jablonski info@mack-cali.com 1949	365 apartment homes and 10,000 feet of retail space	Worcester, Mass.	NA						100, multifamily	Leading owner, manager, and developer of urban waterfront, transit-based office properties and luxury multifamily communities in the northeast
Marcus Partners Inc. 301 Merritt 7, Norwalk 06851 762-7200 • marcuspartners.com	David P. Fiore dfiore@marcuspartners.com 2004	230,000	Morristown, N.J.	\$ 8 million	0	0	100	0		0	Real estate investment, development and property management
National Resources 485 W. Putnam Ave., Greenwich 06830 661-0055 • nationalresources.com	Joseph Cotter 1993	NA	NA.	NA			80	20			Development and management
R.D. Scinto Inc. 1 Corporate Drive, Suite 100, Shelton 06484 929-6300 • scinto.com	Robert D. Scinto 1974	NA	NA	NA		25	75				Site selection, acquisition, construction
RMS Companies 1 Landmark Square, Stamford 06901 968-2313 • rms-companies.com	Randy Salvatore info@rms-companies.com 1995	114-room boutique hotel	Danbury	NA						WND	Real estate developer
Spinnaker Real Estate Partners LLC 1 N. Water St., Suite 100, South Norwalk 06854 354-1547 • spinrep.com	Clayton Fowler kimberly@spinrep.com 1950	Mixed-use development with 57 apartments	Norwalk	NA	10					90, residential	Acquisition, development and management, urban planning, engineering, design execution
Stanley M. Seligson Properties 605 West Ave., Norwalk 06850 857-5600 • seligsonproperties.com	Stanley M. Seligson Jeff Kaplan jkaplan@seligsonproperties.com 1985	425 luxury apartments and 63,000 square feet of retail space	Norwalk	NA				10		90, residential	Owner and manager of a real estate portfolio in excess of one million square feet of residential, office, retail, medical and light industrial buildings

This list is a sampling of commercial developers serving the region. If you would like to include your company in our next list, please contact Danielle Renda at drenda@westfairinc.com.

- * Company is not located in the area but serves the region.
- NA Not available.
- WND Would not disclose.