

COMMERCIAL DEVELOPERS

FAIRFIELD COUNTY

Listed alphabetically.

Name Address Area code: 203, unless otherwise noted Website	Top local executive(s) Contact person Email address Year company established	Largest project under construction			Construction classification percentages					Services provided	
		Square footage	Locality	Project cost range (in millions)	hotel	industrial	office	retail	other		
<b>The Ashforth Co.</b> 707 Summer St., Fourth floor, Stamford 06901 359-8500 • ashforth.com	H. Darrell Harvey, co-CEO and Andrew B. Ashforth, co-CEO Kim DePra info@ashforth.com 1896	354,000	Greenwich	NA						NA	Construction, property management and investments
<b>Berkshire Industrial Corp.</b> 2 Parklawn Drive, Bethel 06801 743-7201 • berkshirecorporatemark.com	WND Michelle Wood info@berkshirecorporatemark.com 1969	43,200	Danbury	WND		20	20	10		50, flex space	Full-design build, from land planning to construction management
<b>Building and Land Technology</b> 1 Elmcroft Road, Suite 500, Stamford 06902 846-1900 • bltooffice.com	Carl R. Kuehner III Ted Ferrarone info@bltooffice.com 1982	8.4 million	Stamford	NA			0	0		70, residential	Real estate development, investment, construction, management and ownership
<b>Collins Enterprises LLC</b> 1455 E. Putnam Ave., Second floor, Old Greenwich 06870 358-0004 • collins-llc.com	Arthur Collins and Dwight Collins Dwight Collins dcollins@collins-llc.com 1991	300,000	Connecticut and Virginia	\$50	0	0	0	0		20% medical and offices; 80% apartments	Full-service real estate company, acquisitions, development, assets and property management, financing and consulting
<b>Empire State Realty Trust</b> Metro Center, 1 Station Place, Stamford 06902 353-5200 • empirestaterealtytrust.com	Anthony E. Malkin, chairman, CEO and president 1987	2.8 million	New York	NA				50	50		Leasing, marketing, construction, legal, accounting, asset and property management
<b>F.D. Rich Co.</b> 222 Summer St., Stamford 06901 359-2900 • fdrich.com	Thomas L. Rich Francine Manfredi fmanfredi@fdrich.com 1920	372,714	Stamford	\$160	5					10, residential	Development, leasing, management, construction
<b>Fischel Properties</b> 501 Kings Highway East, Fairfield 06825 696-1000 • fischelproperties.com	Jonathan Eckman jeckman@fischelproperties.com 1970	125,000	Fairfield	\$1 to \$20		2	85	12		1, multifamily	Full-service commercial real estate development company, including new construction and rehab developments, real estate brokerage, property management and business consulting
<b>KBE Building Corp.</b> 76 Batterson Park Road, Farmington 06032 860-284-7110 • kbebuilding.com	Michael Kolakowski, president and CEO Simon Etzel, senior vice president Eric Brown, senior vice president akleban@kbebuilding.com 1959	800,000	Hartford	75.6	2	2	2	34		60, includes K-12, higher education, senior housing, federal and municipal	Preconstruction services, building information modeling, value engineering, constructability reviews, construction management, design-build and general contracting
<b>Mack-Cali Realty Corp.</b> 343 Thornall St., Edison, N.J. 08837 732-590-1000 • mack-cali.com	Mitchell E. Rudin Ilene Jablonski info@mack-cali.com 1949	736 units, in partnership with Ironstate Development	Jersey City, N.J.	WND						100, multifamily	Leading owner, manager, and developer of urban waterfront, transit-based office properties and luxury multi-family communities in the northeast
<b>Marcus Partners Inc.</b> 301 Merritt 7, Norwalk 06851 762-7200 • marcuspartners.com	Paul Marcus dfiore@marcuspartners.com 2008	852,000	Waltham, Mass.	NA		10	70			20, medical lab	Real estate investment, development and management
<b>National Resources</b> 485 W. Putnam Ave., Greenwich 06830 661-0055 • nationalresources.com	Joseph Cotter 1993	100,000	Yonkers, N.Y.	\$50			80	20			Development and management
<b>R.D. Scinto Inc.</b> 1 Corporate Drive, Suite 100, Shelton 06484 929-6300 • scinto.com	Robert D. Scinto 1974	294,000	Trumbull	\$1 to \$20		25	75				Site selection, acquisition, construction
<b>RMS Companies</b> 1 Landmark Square, Stamford 06901 968-2313 • rms-companies.com	Randy Salvatore info@rms-companies.com 1995	136-unit rental building with fitness center and cinema	New Haven	NA						WND	Real estate developer
<b>Spinnaker Real Estate Partners LLC</b> 1 N. Water St., Suite 100, South Norwalk 06854 354-1547 • spinrep.com	Clayton Fowler kimberly@spinrep.com 1950	650,000	Norwalk	NA	10					90, residential	Acquisition, development and management, urban planning, engineering, design execution
<b>Stanley M. Seligson Properties</b> 605 West Ave., Norwalk 06850 857-5600 • seligsonproperties.com	Stanley M. Seligson Jeff Kaplan jkaplan@seligsonproperties.com 1985	1.2 million	Norwalk	More than \$100				10		90, residential	Owner and manager of a real estate portfolio in excess of one million square feet of residential, office, retail, medical and light industrial buildings

This list is a sampling of commercial developers serving the region. If you would like to include your company in our next list, please contact Danielle Renda at [drenda@westfairinc.com](mailto:drenda@westfairinc.com).

NA Not available.  
WND Would not disclose.