SBA Lenders

## Ranked by number of SBA 7a loans in New York during 2012 (three loans or more)

Listed alphabetically in event of tie.

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Rank	Name and address • Number of branches in county Telephone number, area code: 914 (unless otherwise noted) Website	Chief executive officer/president Year company established	Number of SBA 7a loans in New York FY 2012	Total approved gross SBA 7a loans in New York (\$) FY 2012	Number of SBA 7a loans in New York FY 2011	Total approved gross SBA 7a loans in New York (\$) FY 2011 (includes loan increase fees occurring during FY 2011)
1	JPMorgan Chase N.A. 270 Park Ave., New York 10017 • 101 branches (212) 270-6000 • jpmorganchase.com	Jamie Dimon Chairman and CEO 1824	697	62,880,300	41	10,554,700
2	M&T Bank 1 M&T Plaza, Buffalo 14203 • Seven branches (800) 724-2440 • mtb.com	Robert G. Wilmers 1856	527	61,602,000	591	96,490,100
3	KeyBank N.A. 127 Public Square, Cleveland, OH 44114 • 16 branches (216) 689-4221 • key.com	Beth E. Mooney Chairman, CEO and president, KeyCorp Christopher M. Gorman Chairman and CEO, KeyBank N.A. 1825	111	15,695,200	132	21,145,300
4	First Niagara Bank N.A. 726 Exchange St., Buffalo 14210 • Five branches (800) 201-6621 • firstniagra.com	Gary M. Crosby Interim president and CEO 1870	103	19,974,300	NA	NA
5	TD Bank N.A. 2035 Limestone Road, Wilmington, DE 19808 • 13 branches (302) 351-4560 • tdbank.com	Ed Clark 1852	98	29,807,800	69	24,993,200
6	Citibank N.A. 701 E. 60th Street North, Sioux Falls, SD 57104 • 26 branches (605) 906-6100 • online.citibank.com	Michael L. Corbat CEO William Mills CEO, North America 1812	76	11,619,600	73	22,266,000
7	HSBC Bank USA N.A. 1800 Tysons Blvd., McLean, VA 22102 • 18 branches (800) 975-4722 • us.hsbc.com	Irene Dorner 2004	40	4,848,500	123	15,925,100
8	RBS Citizens N.A. 1 Citizens Plaza, Providence, RI 02903 • Two branches (401) 861-0091 • citizensbank.com	Ellen Alemany head, RBS Americas and CEO, RBS Citizens Financial Group 1828/2004 (RBS Citizens N.A.)	36	1,927,500	NA	NA
9	Wells Fargo Bank N.A. 101 N. Philips Ave., Sioux Falls, SD 57104 • 35 branches (605) 575-7332 • wellsfargo.com	John G. Stumpf 1870	28	10,785,800	27	15,358,900
10	Bank of America N.A. 101 N. Tryon St., Charlotte, NC 28202 • 24 branches (800) 432-1000 • bankofamerica.com	Brian T. Moynihan 1904	13	1,770,000	9	1,937,100
11	Webster Bank N.A. 145 Bank St., Waterbury, CT 06702 • Eight branches (203) 578-2202 • websteronline.com	James C. Smith 1870	7	6,804,000	50	1,120,000
12	Sterling National Bank 650 Fifth Ave., New York 10022 • One branch (212) 757-3300 • sterlingbancorp.com	John C. Millman 1929	6	1,075,000	NA	NA
13	People's United Bank 850 Main St., Bridgeport, CT 06604 • 15 branches (203) 338-7001 • peoples.com	John P. Barnes President and CEO Sara Longobardi Market leader, New York 1842	4	1,370,000	1	144,000
14	Capital One N.A. 1680 Capital One Drive, McLean, VA 22102 • 11 branches (703) 448-3747 • capitalone.com	Richard D. Fairbank Founder, chairman and CEO 1933	3	95,000	1	15,000

NA Not available

Source: Data from the U.S. Small Business Administration, sba.gov.; reflects quarterly data as reported during the 2012 fiscal year ending Sept. 30, 2012. Information for the number of branches is current as of September 2013 and was obtained from the Federal Deposit Insurance Corp. website fdic.gov. Although the data obtained from these sources is consistently reliable, its accuracy and comprehensiveness cannot be guaranteed.